CASE STUDY ANALYSIS GRID

Situation	Needs, Objectives, Considerations	Alternatives	Selection & Explanation
In clear, concise but complete bullet points, describe what the situation of the business is as discussed in the case. In other words, what is the state of the business at the time of the case and how did it get to this point? • Rising costs • Provide only crude and misleading estimates of actual costs of service for individual patients and conditions • Uneven quality • Metrics actually measure compliance • Access • Shift focus • From volume and profitability to patient outcomes • Most hospitals and physician groups still have positive margins, but the pressure to consider a new strategic framework has increased	As a result of the situation described in the case, what are the needs, objectives and key considerations the business is encountering? What are its needs? What must it overcome? What considerations does it need to take into account? • Need patient-centered system organized 1. Define a goal a. Organize into integrated practice units b. Measure outcomes and costs for every patient (health status achieved or retained, process of recovery, sustainability of health) c. Move to bundled payments for care cycles Best method for understanding these costs is time-driven activity-based costing, TDABC Should include: severity adjustments or eligibility only for qualifying patients; care guarantees that hold the provider responsible for avoidable	In order to address its needs, fulfill its objectives or pursue its opportunities, what strategic alternatives are worth considering. Generate a few options to consider. You will pick one of these in the column to follow. • They listed important necessary points for change already in the case study (1a-f) • Something that the case study fails to address is that to even start considering these plans, there will be intense scrutinization within the government and FDA. This plan would need to be discussed at multiple levels of government and lobbied for. • Otherwise, why hasn't this been implemented? • Consider testing initiatives to see if they work in one small system, and slowly expand. Issues with healthcare are often because we look at systems that are unattainable for the United States government and size. Have we considered looking at India's system of healthcare?	From the list of strategic alternatives you listed in the preceding column, select the one you believe is best and explain why. • I think testing initiatives and looking at attainable systems are a step in the right direction. • By slowly expanding, we can see the necessary steps to take for larger systems. • Research into countries that have 1) a democracy 2) large population 3) the features the US looks for in healthcare

complications; stop-loss	
provisions that mitigate	
the risk of unusually	
high-cost events; and	
mandatory outcomes	
reporting)	
d. Integrate care delivery	
across separate facilities	
e. Expand excellent services	
across geography	
f. Build an enabling	
information technology	
program	

 $\frac{https://www.childrenshospitals.org/Newsroom/Childrens-Hospitals-Today/Issue-Archive/Issues/Summer-2016/Articles/Hospital-School-Partnerships-Benefit-St}{udents-and-the-Community}$